

商务英语-题库

[1] 题型.单选题

[1] 题干.May I know who is the teacher of this course?

[1] 正确答案.A

[1] 难易度.中

[1] 选项数.4

[1] A.Mo QunLi

[1] B.Yin YiWen

[1] C.Liu Jiao

[1] D.Wang RongXi

[2] 题型.单选题

[2] 题干.Parts of speech include ()

[2] 正确答案.D

[2] 难易度.中

[2] 选项数.4

[2] A.n

[2] B.adj

[2] C.adv

[2] D.All of the above are true

[3] 题型.单选题

[3] 题干.There are () sentence patterns in English grammar

[3] 正确答案.D

[3] 难易度.易

[3] 选项数.4

[3] A.one

[3] B.two

[3] C.three

[3] D.four

[4] 题型.单选题

[4] 题干.The preparation for cutting out baby English is ()

[4] 正确答案.D

[4] 难易度.难

[4] 选项数.4

[4] A.You praise each other.

[4] B.Finish reading

[4] C.Creating an impression

[4] D.All of the above are true

[5] 题型.单选题

[5] 题干.If someone asks you what are you doing,you should say ()

[5] 正确答案.C

[5] 难易度.中

[5] 选项数.4

[5] A.Busy

[5] B.I'm so busy

[5] C.I'm up to my ears in work

[5] D.None of the above are right

[6] 题型.单选题

[6] 题干."Impeccable" means ()

[6] 正确答案.A

[6] 难易度.难

[6] 选项数.4

[6] A.perfect

- [6] B.simple
- [6] C.associate
- [6] D.shy

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- [7] 题型.单选题
 - [7] 题干.To describe the kind of impression in your business life ()
 - [7] 正确答案.D
 - [7] 难易度.易
 - [7] 选项数.4
 - [7] A.their dealings with others
 - [7] B.their approach to their work
 - [7] C.their appearance
 - [7] D.All of the above are true

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- [8] 题型.单选题
 - [8] 题干.Which of the following are the characteristics of men in the article ()
 - [8] 正确答案.A
 - [8] 难易度.易
 - [8] 选项数.4
 - [8] A.blue eyes
 - [8] B.yellow eyes
 - [8] C.black hair
 - [8] D.red hair

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- [9] 题型.单选题
 - [9] 题干.She leads the creative team at ()
 - [9] 正确答案.A
 - [9] 难易度.中

- [9] 选项数.4
 - [9] A.Bidi
 - [9] B.Washington
 - [9] C.NewYork
 - [9] D.JaPan
-

- [10] 题型.单选题
 - [10] 题干.Daisy loves ()
 - [10] 正确答案.B
 - [10] 难易度.中
 - [10] 选项数.4
 - [10] A.sports
 - [10] B.challenges
 - [10] C.singing
 - [10] D.painting
-

- [11] 题型.单选题
 - [11] 题干.Last year, sko accounted for the majority of women's advertising ()
 - [11] 正确答案.D
 - [11] 难易度.难
 - [11] 选项数.4
-

- [12] 题型.单选题
- [12] 题干.The preliminary work discussed includes ()
- [12] 正确答案.D
- [12] 难易度.易
- [12] 选项数.4
- [12] A.To Express your opinion
- [12] B.To invite opinions

- [12] C.To Agree
 - [12] D.All of the above are true
-

- [13] 题型.单选题
 - [13] 题干.When you want to express your opinion, you can say ()
 - [13] 正确答案.D
 - [13] 难易度.中
 - [13] 选项数.4
 - [13] A.For my part
 - [13] B.As far as I am concerned
 - [13] C.In my view
 - [13] D.All of the above are true
-

- [14] 题型.单选题
 - [14] 题干.Which of the following phrases can be used to express "consent"?
 - [14] 正确答案.D
 - [14] 难易度.易
 - [14] 选项数.4
 - [14] A.Yes,you are right
 - [14] B.I agree with you
 - [14] C.I go along with that
 - [14] D.All of the above are true
-

- [15] 题型.单选题
- [15] 题干.If you want to limited agreement, you can say that ()
- [15] 正确答案.C
- [15] 难易度.中

- [15] 选项数.4
 - [15] A.I'm not against it,but there's a problem
 - [15] B.Yes,I am with you ,but there's a problem
 - [15] C.A,B are right
 - [15] D.None of the above are right
-

- [16] 题型.单选题
 - [16] 题干.When you want to express disagree , you can say
()
 - [16] 正确答案.D
 - [16] 难易度.中
 - [16] 选项数.4
 - [16] A.Sorry
 - [16] B.I don't think so
 - [16] C.I don't agree with you
 - [16] D.All of the above are true
-

- [17] 题型.单选题
 - [17] 题干.How to discuss ideas?
 - [17] 正确答案.D
 - [17] 难易度.难
 - [17] 选项数.4
 - [17] A.introducing ideas
 - [17] B.developing
 - [17] C.killing ideas
 - [17] D.All of the above are true
-

- [18] 题型.单选题
- [18] 题干.Rachel's point is ()
- [18] 正确答案.A

[18] 难度.中

[18] 选项数.4

[18] A.we need to get out and have meetings with shop assistants

[18] B.we're trying to do something different

[18] C.we can play basketball together

[18] D.None of the above are right

[19] 题型.单选题

[19] 题干.Which of the following is talk about an unpleasant part of business life ()

[19] 正确答案.D

[19] 难度.易

[19] 选项数.4

[19] A.downsizing

[19] B.sacking

[19] C.restructuring

[19] D.All of the above are true

[20] 题型.单选题

[20] 题干.What happened in the video?

[20] 正确答案.A

[20] 难度.中

[20] 选项数.4

[20] A.The boss dismissed him

[20] B.The boss praised him

[20] C.The boss punished him

[20] D.The boss wants him to work harder

[21] 题型.判断题

[21] 题干.This course mainly teaches students some business English oral and listening skills

[21] 正确答案.A

[21] 难易度.中

[21] 选项数.2

[21] A.正确

[21] B.错误

[22] 题型.判断题

[22] 题干.There are six tenses in English

[22] 正确答案.A

[22] 难易度.中

[22] 选项数.2

[22] A.正确

[22] B.错误

[23] 题型.判断题

[23] 题干.How do you like basketball? You will answer "I like it"

[23] 正确答案.B

[23] 难易度.易

[23] 选项数.2

[23] A.正确

[23] B.错误

[24] 题型.判断题

[24] 题干."Fall into a habit of collecting ,noting down and memorizing some useful expressions or sentences" will help you cut out"Baby English"

[24] 正确答案.A

[24] 难易度.中

[24] 选项数.2

[24] A.正确

[24] B.错误

[25] 题型.判断题

[25] 题干.Daisy is famous for her outstanding

[25] 正确答案.A

[25] 难易度.中

[25] 选项数.2

[25] A.正确

[25] B.错误

[26] 题型.判断题

[26] 题干.To improve the skills of discussion, there must be differences

[26] 正确答案.A

[26] 难易度.中

[26] 选项数.2

[26] A.正确

[26] B.错误

[27] 题型.判断题

[27] 题干.Starting with what I think is the most basic way to express your opinions

[27] 正确答案.A

[27] 难易度.易

[27] 选项数.2

[27] A.正确

[27] B.错误

[28] 题型.判断题

[28] 题干.The board game is made up of dice, chessboard and something special

[28] 正确答案.A

[28] 难易度.中

[28] 选项数.2

[28] A.正确

[28] B.错误

[29] 题型.判断题

[29] 题干.Killing ideas includes we don't have time to talk about this at the moment

[29] 正确答案.A

[29] 难易度.易

[29] 选项数.2

[29] A.正确

[29] B.错误

[30] 题型.判断题

[30] 题干."We've got many of our best ideas from just this kind of exercise in the past" is introducing reality

[30] 正确答案.A

[30] 难易度.易

[30] 选项数.2

[30] A.正确

[30] B.错误

[31] 题型.判断题

[31] 题干.You should discuss these questions: "Do you think that the terms above are useful in understanding modern business"?

[31] 正确答案.A

[31] 难易度.中

[31] 选项数.2

[31] A.正确

[31] B.错误

[32] 题型.判断题

[32] 题干.A euphemism is a less direct way of saying something that is unpleasant

[32] 正确答案.A

[32] 难易度.中

[32] 选项数.2

[32] A.正确

[32] B.错误

[33] 题型.判断题

[33] 题干.For most business English learning English grammar is easy to say, but easy to make mistakes in use

[33] 正确答案.A

[33] 难易度.易

[33] 选项数.2

[33] A.正确

[33] B.错误

[34] 题型.判断题

[34] 题干.Linkage occurs between two words

[34] 正确答案.A

[34] 难易度.中

[34] 选项数.2

[34] A.正确

[34] B.错误

[35] 题型.判断题

[35] 题干.Learning these pronunciation knowledge can help us to solve many puzzles in English Listening

[35] 正确答案.A

[35] 难易度.中

[35] 选项数.2

[35] A.正确

[35] B.错误

[41] 题型.填空题

[41] 题干.What is "Baby English" ?

[41] 难易度.难

[41] 选项数.1

[41] A.It's not accurately or vividly

[42] 题型.填空题

[42] 题干. () is use to introducing ideas

[42] 难易度.易

[42] 选项数.1

[42] A.Why don't we ...

[43] 题型.填空题

[43] 题干.If you want to gentle the bad news, you should use ()

[43] 难易度.中

[43] 选项数.1

[43] A.euphemism

[44] 题型.填空题

[44] 题干."All good things come to an end" means ()

[44] 难易度.难

[44] 选项数.1

[44] A.天下没有不散的筵席

[45] 题型.填空题

[45] 题干."Tentative" means ()

[45] 难易度.易

[45] 选项数.1

[45] A.said or done in a careful but uncertain way

[46] 题型.简答题

[46] 题干.why do we choose "Upper Intermediate" textbook ?

[46] 正确答案.A

[46] 难易度.易

[46] 选项数.1

[46] A.First of all, we have a relatively solid foundation in English. Second, we hope that after studying this course, our English level will naturally rise to the highest level.

[47] 题型.简答题
[47] 题干.What can help you cut out your baby English?
[47] 正确答案.A
[47] 难易度.易
[47] 选项数.1
[47] A.Reading stories or watching movies in English which will help you encounter the real English

[48] 题型.简答题
[48] 题干.what shall we do on the weekend?
[48] 正确答案.A
[48] 难易度.易
[48] 选项数.1
[48] A.We can use the rest time to improve our reading ability and travel in the ocean of knowledge

[49] 题型.简答题
[49] 题干.Why more and more people prefer to dine out?
[49] 正确答案.A
[49] 难易度.难
[49] 选项数.1
[49] A.Because we can have more choices when we eat out, and we can also chat with close friends

[50] 题型.简答题
[50] 题干.What is the preparation for this chapter?
[50] 正确答案.A
[50] 难易度.易
[50] 选项数.1

[50] A.Please try to learn the business Jargon/and buzzwords in Unit 1 & 2 ,business imagery in Unit 7 by yourself

[51] 题型.单选题

[51] 题干.Why does the boss let him look for another job?

[51] 正确答案.D

[51] 难易度.中

[51] 选项数.4

[51] A.Because he didn't work hard enough

[51] B.Because he's cunning

[51] C.Because the boss doesn't like him

[51] D.Because he loves drinking

[52] 题型.单选题

[52] 题干."Unfortunately,I was being economical with the truth" means

[52] 正确答案.A

[52] 难易度.易

[52] 选项数.4

[52] A.I was lying

[52] B.I can't pay you

[52] C.He's dead

[52] D.You've lost the contract

[53] 题型.单选题

[53] 题干.How to say "遗臭万年" in English?

[53] 正确答案.A

[53] 难易度.中

[53] 选项数.4

[53] A.A bad thing never dies

- [53] B.A bully is always a coward
 - [53] C.A cat may look at a king
 - [53] D.A good medicine tastes bitter
-

[54] 题型.单选题

[54] 题干.Which of the following has a burst ()

[54] 正确答案.D

[54] 难易度.易

[54] 选项数.4

[54] A.Just now

[54] B.best friend

[54] C.keep fit

[54] D.All of the above are true

[55] 题型.单选题

[55] 题干.Common Spoken Business English includes ()

[55] 正确答案.D

[55] 难易度.中

[55] 选项数.4

[55] A.Is there any earlier one?

[55] B.May I reconfirm my flight?

[55] C.May I see a timetable?

[55] D.All of the above are true

[56] 题型.单选题

[56] 题干.The content of authorization includes ()

[56] 正确答案.D

[56] 难易度.易

[56] 选项数.4

[56] A.Identify tasks that need to be delegated

- [56] B.Prioritize
 - [56] C.identify and overcome obstacles
 - [56] D.All of the above are true
-

[57] 题型.单选题

[57] 题干.If you want someone to do something for you, you can say

[57] 正确答案.D

[57] 难易度.中

[57] 选项数.4

[57] A.Would you mind doing something for me ?

[57] B.Could you help me out ?

[57] C.I'd like you to do something for me

[57] D.All of the above are true

[58] 题型.单选题

[58] 题干.What does present mean as a verb?

[58] 正确答案.C

[58] 难易度.中

[58] 选项数.4

[58] A.出口

[58] B.输出

[58] C.上演

[58] D.礼物

[59] 题型.单选题

[59] 题干."I can assure you of our close cooperation" means
()

[59] 正确答案.A

[59] 难易度.易

- [59] 选项数.4
 - [59] A.我保证通力合作
 - [59] B.我们很乐意帮忙
 - [59] C.百闻不如一见
 - [59] D.这是我们的共同愿望
-

- [60] 题型.单选题
 - [60] 题干.The dominant motive has a () effect
 - [60] 正确答案.C
 - [60] 难易度.中
 - [60] 选项数.4
 - [60] A.cohesive
 - [60] B.maintain
 - [60] C.A,B are right
 - [60] D.separate
-

- [61] 题型.单选题
 - [61] 题干.Conflicts of motivation include ()
 - [61] 正确答案.D
 - [61] 难易度.中
 - [61] 选项数.4
 - [61] A.Dual trend conflict
 - [61] B.avoidance-avoidance conflict
 - [61] C.Approach avoidance conflict
 - [61] D.All of the above are true
-

- [62] 题型.单选题
- [62] 题干.What is the Chinese meaning of profit?
- [62] 正确答案.B
- [62] 难易度.易

- [62] 选项数.4
 - [62] A.付出
 - [62] B.收益
 - [62] C.股票
 - [62] D.宏观经济
-

- [63] 题型.单选题
 - [63] 题干.The characteristics of listening materials are ()
 - [63] 正确答案.D
 - [63] 难易度.易
 - [63] 选项数.4
 - [63] A.Spoken language
 - [63] B.style
 - [63] C.pronunciation
 - [63] D.All of the above are true
-

- [64] 题型.单选题
 - [64] 题干."I will be in touch" means ()
 - [64] 正确答案.A
 - [64] 难易度.易
 - [64] 选项数.4
 - [64] A.Goodbye
 - [64] B.OK
 - [64] C.I know
 - [64] D.We disagree each other
-

- [65] 题型.单选题
- [65] 题干.What is the Chinese meaning of wavelength?
- [65] 正确答案.B
- [65] 难易度.中

[65] 选项数.4

[65] A.海浪

[65] B.波长

[65] C.招手

[65] D.心潮

[66] 题型.单选题

[66] 题干.Last time Danny saw the property rise to ()

[66] 正确答案.A

[66] 难易度.易

[66] 选项数.4

[66] A.76000

[66] B.760

[66] C.3600

[66] D.7600

[67] 题型.单选题

[67] 题干.These are some of Michael's most famous sayings from the movie

[67] 正确答案.D

[67] 难易度.易

[67] 选项数.4

[67] A.I love it at forty,it's an insuit at fifty

[67] B.In my book,either you do it right

[67] C.Christmas is over and business is business

[67] D.All of the above are true

[68] 题型.单选题

[68] 题干.Read the introduction and find a synonym of Bargain ()

- [68] 正确答案.A
 - [68] 难易度.易
 - [68] 选项数.4
 - [68] A.Negotiate
 - [68] B.System
 - [68] C.Factory
 - [68] D.Remember
-

- [69] 题型.单选题
 - [69] 题干. () is better at negotiating
 - [69] 正确答案.A
 - [69] 难易度.中
 - [69] 选项数.4
 - [69] A.Sally
 - [69] B.Bell
 - [69] C.Lily
 - [69] D.Jashon
-

- [70] 题型.单选题
 - [70] 题干. () can be used to embody the idea of design
 - [70] 正确答案.A
 - [70] 难易度.难
 - [70] 选项数.4
 - [70] A.concept
 - [70] B.occur
 - [70] C.consider
 - [70] D.commission
-

- [71] 题型.判断题
- [71] 题干.Intonation means the rise and fall of the pitch of

the voice during speech

[71] 正确答案.A

[71] 难易度.易

[71] 选项数.2

[71] A.正确

[71] B.错误

[72] 题型.判断题

[72] 题干."Please open your baggage" means "请把你的行李打开"

[72] 正确答案.A

[72] 难易度.中

[72] 选项数.2

[72] A.正确

[72] B.错误

[73] 题型.判断题

[73] 题干.We also need to guard against risks so as to avoid irremediable situation

[73] 正确答案.A

[73] 难易度.中

[73] 选项数.2

[73] A.正确

[73] B.错误

[74] 题型.判断题

[74] 题干.Here are three types of general authorization

[74] 正确答案.A

[74] 难易度.易

[74] 选项数.2

[74] A.正确

[74] B.错误

[75] 题型.判断题

[75] 题干."Assertive" means someone who is assertive behaves confidently and is not afraid to say what they want or believe

[75] 正确答案.A

[75] 难易度.中

[75] 选项数.2

[75] A.正确

[75] B.错误

[76] 题型.判断题

[76] 题干.Correct intonation is essential for fluency in pronunciation

[76] 正确答案.A

[76] 难易度.中

[76] 选项数.2

[76] A.正确

[76] B.错误

[77] 题型.判断题

[77] 题干.The stress of a word determines whether you can read it well

[77] 正确答案.A

[77] 难易度.易

[77] 选项数.2

[77] A.正确

[77] B.错误

[78] 题型.判断题

[78] 题干.Different stress may express different meanings

[78] 正确答案.A

[78] 难易度.中

[78] 选项数.2

[78] A.正确

[78] B.错误

[79] 题型.判断题

[79] 题干.The way of linking is to lend the ending consonant of the former word to the latter, and form a new syllable with the vowel of the latter word

[79] 正确答案.A

[79] 难易度.中

[79] 选项数.2

[79] A.正确

[79] B.错误

[80] 题型.判断题

[80] 题干.We should read English aloud every day, and pay attention to weak reading, continuous reading, explosion and other phonetic knowledge when reading

[80] 正确答案.A

[80] 难易度.易

[80] 选项数.2

[80] A.正确

[80] B.错误

[81] 题型.判断题

[81] 题干.Motivation is a noun, and when it is used as a verb, it is often called "motivation"

[81] 正确答案.A

[81] 难易度.中

[81] 选项数.2

[81] A.正确

[81] B.错误

[82] 题型.判断题

[82] 题干.Motivation refers to the special psychological state and willingness caused by specific needs to meet various needs

[82] 正确答案.A

[82] 难易度.易

[82] 选项数.2

[82] A.正确

[82] B.错误

[83] 题型.判断题

[83] 题干.He internal condition that causes motivation is need, and the external condition that causes motivation is inducement

[83] 正确答案.A

[83] 难易度.中

[83] 选项数.2

[83] A.正确

[83] B.错误

[84] 题型.判断题

[84] 题干.Some companies' mission statements; Customers

come first

[84] 正确答案.A

[84] 难易度.中

[84] 选项数.2

[84] A.正确

[84] B.错误

[85] 题型.判断题

[85] 题干.Motivation plays an important role in language learning

[85] 正确答案.A

[85] 难易度.中

[85] 选项数.2

[85] A.正确

[85] B.错误

[91] 题型.填空题

[91] 题干.The preparatory work to learn intonation is ()

[91] 难易度.易

[91] 选项数.1

[91] A.Please read some sentences loudly to your friends and ask them to tell you your weakness in your pronunciation and intonation

[92] 题型.填空题

[92] 题干.We can train ourselves to speak in ()

[92] 难易度.易

[92] 选项数.1

[92] A.rising tone

[93] 题型.填空题

[93] 题干.In American English, when the /t/, /d/ at the end of a word is linked to the next word that begins with a vowel, it changes into a sound similar to ()

[93] 难易度.难

[93] 选项数.1

[93] A./l/

[94] 题型.填空题

[94] 题干.Please translate "我此行的目的正是想探询与贵公司建立贸易关系的可能性" in English

[94] 难易度.中

[94] 选项数.1

[94] A.The purpose of my coming here is to inquire about possibilities of establishing trade relations with your company

[95] 题型.填空题

[95] 题干.The preparatory work for Chapter 9 is ()

[95] 难易度.中

[95] 选项数.1

[95] A.Please go to internet to get four companies' song

[96] 题型.简答题
[96] 题干.How to prepare for learning pronunciation
[96] 正确答案.A
[96] 难易度.中
[96] 选项数.1
[96] A.Please read some sentences loudly to your friends and ask them to tell you your weakness in your pronunciation and intonation

[97] 题型.简答题
[97] 题干.The function of imitation under simple narration
[97] 正确答案.A
[97] 难易度.中
[97] 选项数.1
[97] A.Imitation is a very good replacement to help us have a British or American accent

[98] 题型.简答题
[98] 题干.What is delegate?
[98] 正确答案.A
[98] 难易度.中
[98] 选项数.1
[98] A.That means give a job to sb so that they do it for you

[99] 题型.简答题
[99] 题干.What are the tasks of extracurricular expansion in this chapter
[99] 正确答案.A
[99] 难易度.易
[99] 选项数.1

[99] A.Please try to enjoy the film "The Devil Wears Prada "in English and special attention goes to the delegating plots in the film

[100] 题型.简答题

[100] 题干.What are the types of sales

[100] 正确答案.A

[100] 难易度.中

[100] 选项数.1

[100] A.Physical sales, Telemarketing, Internet sales and advertising sales

[101] 题型.单选题

[101] 题干.May I know who is the teacher of this course?

[101] 正确答案.A

[101] 难易度.中

[101] 选项数.4

[101] A.Mo QunLi

[101] B.Yin YiWen

[101] C.Liu Jiao

[101] D.Wang RongXi

[102] 题型.判断题

[102] 题干.This course mainly teaches students some business English oral and listening skills

[102] 正确答案.A

[102] 难易度.中

[102] 选项数.2

[102] A.正确

[102] B.错误

[103] 题型.简答题

[103] 题干.Why do we choose "Upper Intermediate" textbook ?

[103] 正确答案.A

[103] 难易度.易

[103] 选项数.1

[103] A.First of all, we have a relatively solid foundation in English. Second, we hope that after studying this course, our English level will naturally rise to the highest level.

[104] 题型.单选题

[104] 题干.Parts of speech include ()

[104] 正确答案.D

[104] 难易度.中

[104] 选项数.4

[104] A.n

[104] B.adj

[104] C.adv

[104] D.All of the above are true

[105] 题型.单选题

[105] 题干.There are () sentence patterns in English grammar

[105] 正确答案.D

[105] 难易度.易

[105] 选项数.4

[105] A.one

[105] B.two

[105] C.three

[105] D.four

[106] 题型.判断题

[106] 题干.There are six tenses in English

[106] 正确答案.A

[106] 难易度.中

[106] 选项数.2

[106] A.正确

[106] B.错误

[107] 题型.单选题

[107] 题干.The preparation for cutting out baby English is ()

[107] 正确答案.D

[107] 难易度.易

[107] 选项数.4

[107] A.You praise each other.

[107] B.Finish reading

[107] C.Creating an impression

[107] D.All of the above are true

[108] 题型.填空题

[108] 题干.What is "Baby English" ?

[108] 难易度.难

[108] 选项数.1

[108] A.It's not accurately or vividly

[109] 题型.单选题

[109] 题干.If someone asks you what are you doing,you should say ()

- [109] 正确答案.C
[109] 难易度.中
[109] 选项数.4
[109] A.Busy
[109] B.I'm so busy
[109] C.I'm up to my ears in work
[109] D.All of the above are true
-

- [110] 题型.判断题
[110] 题干.How do you like basketball? You will answer "I like it"
[110] 正确答案.B
[110] 难易度.易
[110] 选项数.2
[110] A.正确
[110] B.错误
-

- [111] 题型.简答题
[111] 题干.What can help you to cut out your baby English?
[111] 正确答案.A
[111] 难易度.易
[111] 选项数.1
[111] A.Reading stories or watching movies in English which will help you encounter the real English
-

- [112] 题型.判断题
[112] 题干."Fall into a habit of collecting ,noting down and memorizing some useful expressions or sentences" will help you cut out"Baby English"
[112] 正确答案.A

- [112] 难度度.中
 - [112] 选项数.2
 - [112] A.正确
 - [112] B.错误
-

- [113] 题型.单选题
 - [113] 题干."Impeccable" means ()
 - [113] 正确答案.A
 - [113] 难度度.难
 - [113] 选项数.4
 - [113] A.perfect
 - [113] B.simple
 - [113] C.associate
 - [113] D.shy
-

- [114] 题型.单选题
 - [114] 题干.To describe the kind of impression in your business life ()
 - [114] 正确答案.D
 - [114] 难度度.易
 - [114] 选项数.4
 - [114] A.their dealings with others
 - [114] B.their approach to their work
 - [114] C.their appearance
 - [114] D.All of the above are true
-

- [115] 题型.单选题
- [115] 题干.Which of the following are the characteristics of men in the article ()
- [115] 正确答案.A

- [115] 难度度.易
 - [115] 选项数.4
 - [115] A.blue eyes
 - [115] B.yellow eyes
 - [115] C.black hair
 - [115] D.red hair
-

- [116] 题型.判断题
 - [116] 题干.Daisy is famous for her outstanding
 - [116] 正确答案.A
 - [116] 难度度.中
 - [116] 选项数.2
 - [116] A.正确
 - [116] B.错误
-

- [117] 题型.单选题
 - [117] 题干.She leads the creative team at ()
 - [117] 正确答案.A
 - [117] 难度度.中
 - [117] 选项数.4
 - [117] A.Bidi
 - [117] B.Washington
 - [117] C.NewYork
 - [117] D.JaPan
-

- [118] 题型.单选题
- [118] 题干.Daisy loves ()
- [118] 正确答案.B
- [118] 难度度.中
- [118] 选项数.4

- [118] A.sports
 - [118] B.challenges
 - [118] C.singing
 - [118] D.painting
-

[119] 题型.单选题

[119] 题干.Last year, sko accounted for the majority of women's advertising ()

- [119] 正确答案.D
 - [119] 难易度.难
 - [119] 选项数.4
-

[121] 题型.单选题

[121] 题干.The preliminary work discussed includes ()

- [121] 正确答案.D
 - [121] 难易度.易
 - [121] 选项数.4
 - [121] A.To Express your opinion
 - [121] B.To invite opinions
 - [121] C.To Agree
 - [121] D.All of the above are true
-

[122] 题型.判断题

[122] 题干.To improve the skills of discussion, there must be differences

- [122] 正确答案.A
- [122] 难易度.中
- [122] 选项数.2

[122] A.正确

[122] B.错误

[123] 题型.单选题

[123] 题干.When you want to express your opinion, you can say ()

[123] 正确答案.D

[123] 难易度.中

[123] 选项数.4

[123] A.For my part

[123] B.As far as I am concerned

[123] C.In my view

[123] D.All of the above are true

[124] 题型.判断题

[124] 题干.Starting with what I think is the most basic way to express your opinions

[124] 正确答案.A

[124] 难易度.易

[124] 选项数.2

[124] A.正确

[124] B.错误

[126] 题型.单选题

[126] 题干.Which of the following phrases can be used to express "consent"?

[126] 正确答案.D

[126] 难易度.易

[126] 选项数.4

- [126] A.Yes,you are right
 - [126] B.I agree with you
 - [126] C.I go along with that
 - [126] D.All of the above are true
-

[127] 题型.单选题

[127] 题干.If you want to limited agreement, you can say that
()

[127] 正确答案.C

[127] 难易度.中

[127] 选项数.4

- [127] A.I'm not against it,but there's a problem
 - [127] B.Yes,I am with you ,but there's a problem
 - [127] C.A,B are right
 - [127] D.All of the above are true
-

[128] 题型.单选题

[128] 题干.When you want to express disagree , you can say
()

[128] 正确答案.D

[128] 难易度.中

[128] 选项数.4

- [128] A.Sorry
 - [128] B.I don't think so
 - [128] C.I don't agree with you
 - [128] D.All of the above are true
-

[129] 题型.判断题

[129] 题干.The board game is made up of dice, chessboard
and something special

[129] 正确答案.A

[129] 难易度.中

[129] 选项数.2

[129] A.正确

[129] B.错误

[130] 题型.单选题

[130] 题干.How to discuss ideas?

[130] 正确答案.D

[130] 难易度.难

[130] 选项数.4

[130] A.introducing ideas

[130] B.developing

[130] C.killing ideas

[130] D.All of the above are true

[131] 题型.填空题

[131] 题干. () is use to introducing ideas

[131] 难易度.易

[131] 选项数.1

[131] A.Why don't we ...

[132] 题型.判断题

[132] 题干.Killing ideas includes we don't have time to talk about this at the moment

[132] 正确答案.A

[132] 难易度.易

[132] 选项数.2

[132] A.正确

[132] B.错误

[133] 题型.单选题

[133] 题干.Rachel's point is ()

[133] 正确答案.A

[133] 难易度.中

[133] 选项数.4

[133] A.we need to get out and have meetings with shop
assiatants

[133] B.we're trying to do something different

[133] C.we can play basketball together

[133] D.None of the above are right

[134] 题型.判断题

[134] 题干."We've got many of our best ideas from just this
kind of exercise in the past" is introducing reality

[134] 正确答案.A

[134] 难易度.易

[134] 选项数.2

[134] A.正确

[134] B.错误

[135] 题型.简答题

[135] 题干.What shall we do on the weekend?

[135] 正确答案.A

[135] 难易度.易

[135] 选项数.1

[135] A.We can use the rest time to improve our reading
ability and travel in the ocean of knowledge

[136] 题型.简答题
[136] 题干.Why more and more people prefer to dine out?
[136] 正确答案.A
[136] 难易度.难
[136] 选项数.1
[136] A.Because we can have more choices when we eat out,
and we can also chat with close friends

[137] 题型.简答题
[137] 题干.What is the preparation for this chapter?
[137] 正确答案.A
[137] 难易度.易
[137] 选项数.1
[137] A.Please try to learn the business Jargon/and
buzzwords in Unit 1 & 2 ,business imagery in Unit 7 by yourself

[138] 题型.判断题
[138] 题干.You should discuss these qudstions: "Do you
think taht the terms above are useful in understanding modern
biuiness"?.
[138] 正确答案.A
[138] 难易度.中
[138] 选项数.2
[138] A.正确
[138] B.错误

[139] 题型.填空题
[139] 题干.If you want to gentle the bad news, you should
use ()
[139] 难易度.中

[139] 选项数.1

[139] A.euphemism

[140] 题型.判断题

[140] 题干.A euphemism is a less direct way of saying something that is unpleasant

[140] 正确答案.A

[140] 难易度.中

[140] 选项数.2

[140] A.正确

[140] B.错误

[141] 题型.单选题

[141] 题干.Which of the following is talk about an unpleasant part of business life ()

[141] 正确答案.D

[141] 难易度.易

[141] 选项数.4

[141] A.downsizing

[141] B.sacking

[141] C.restructuring

[141] D.All of the above are true

[142] 题型.单选题

[142] 题干.What happened in the video?

[142] 正确答案.A

[142] 难易度.中

[142] 选项数.4

[142] A.The boss dismissed him

[142] B.The boss praised him

- [142] C.The boss punished him
- [142] D.The boss wants him to work harder

[143] 题型.单选题

[143] 题干.Why does the boss let him look for another job?

[143] 正确答案.D

[143] 难易度.中

[143] 选项数.4

[143] A.Because he didn't work hard enough

[143] B.Because he's cunning

[143] C.Because the boss doesn't like him

[143] D.Because he loves drinking

[144] 题型.单选题

[144] 题干."Unfortunately,I was being economical with the truth" means

[144] 正确答案.A

[144] 难易度.易

[144] 选项数.4

[144] A.I was lying

[144] B.I can't pay you

[144] C.He's dead

[144] D.You've lost the contract

[145] 题型.单选题

[145] 题干.How to say "遗臭万年" in English?

[145] 正确答案.A

[145] 难易度.中

[145] 选项数.4

[145] A.A bad thing never dies

- [145] B.A bully is always a coward
 - [145] C.A cat may look at a king
 - [145] D.A good medicine tastes bitter
-

- [146] 题型.填空题
 - [146] 题干."All good things come to an end" means ()
 - [146] 难易度.难
 - [146] 选项数.1
 - [146] A.天下没有不散的筵席
-

- [147] 题型.简答题
 - [147] 题干.How to prepare for learning pronunciation
 - [147] 正确答案.A
 - [147] 难易度.中
 - [147] 选项数.1
 - [147] A.Please read some sentences loudly to your friends and ask them to tell you your weakness in your pronunciation and intonation
-

- [148] 题型.判断题
 - [148] 题干.For most business English learning English grammar is easy to say, but easy to make mistakes in use
 - [148] 正确答案.A
 - [148] 难易度.中
 - [148] 选项数.2
 - [148] A.正确
 - [148] B.错误
-
-

- [150] 题型.判断题
[150] 题干.Linking occurs between two words
[150] 正确答案.A
[150] 难易度.中
[150] 选项数.2
[150] A.正确
[150] B.错误
-

- [152] 题型.单选题
[152] 题干.Which of the following has a burst ()
[152] 正确答案.D
[152] 难易度.易
[152] 选项数.4
[152] A.Just now
[152] B.best friend
[152] C.keep fit
[152] D.All of the above are true
-

- [153] 题型.判断题
[153] 题干.Learning these pronunciation knowledge can help us to solve many puzzles in English Listening
[153] 正确答案.A
[153] 难易度.易
[153] 选项数.2
[153] A.正确
[153] B.错误
-

- [154] 题型.判断题
[154] 题干.Intonation means the rise and fall of the pitch of

the voice during speech

[154] 正确答案.A

[154] 难易度.易

[154] 选项数.2

[154] A.正确

[154] B.错误

[155] 题型.简答题

[155] 题干.The function of imitation under simple narration

[155] 正确答案.A

[155] 难易度.中

[155] 选项数.1

[155] A.Imitation is a very good replacement to help us have a British or American accent

[156] 题型.单选题

[156] 题干.Common Spoken Business English includes ()

[156] 正确答案.D

[156] 难易度.中

[156] 选项数.4

[156] A.Is there any earlier one?

[156] B.May I reconfirm my flight?

[156] C.May I see a timetable?

[156] D.All of the above are true

[157] 题型.判断题

[157] 题干."Please open your baggage" means "请把你的行李打开"

[157] 正确答案.A

[157] 难易度.中

[157] 选项数.2

[157] A.正确

[157] B.错误

[158] 题型.单选题

[158] 题干.The content of authorization includes ()

[158] 正确答案.D

[158] 难易度.易

[158] 选项数.4

[158] A.Identify tasks that need to be delegated

[158] B.Prioritize

[158] C.dentify and overcome obstacles

[158] D.All of the above are true

[159] 题型.判断题

[159] 题干.We also need to guard against risks so as to avoid irremediable situation

[159] 正确答案.A

[159] 难易度.中

[159] 选项数.2

[159] A.正确

[159] B.错误

[160] 题型.判断题

[160] 题干.Here are three types of general authorization

[160] 正确答案.A

[160] 难易度.易

[160] 选项数.2

[160] A.正确

[160] B.错误

[161] 题型.简答题
[161] 题干.What is delegate?
[161] 正确答案.A
[161] 难易度.中
[161] 选项数.1
[161] A.That means give a job to sb so that they do it for you

[162] 题型.填空题
[162] 题干."Tentative" means ()
[162] 难易度.易
[162] 选项数.1
[162] A.said or done in a careful but uncertain way

[163] 题型.判断题
[163] 题干."Assertive" means someone who is assertive behaves confidently and is not afraid to say what they want or believe
[163] 正确答案.A
[163] 难易度.中
[163] 选项数.2
[163] A.正确
[163] B.错误

[164] 题型.单选题
[164] 题干.If you want someone to do something for you, you can say
[164] 正确答案.D
[164] 难易度.中
[164] 选项数.4

[164] A.Would you mind doing something for me ?

[164] B.Could you help me out ?

[164] C.I'd like you to do something for me

[164] D.All of the above are true

[165] 题型.简答题

[165] 题干.What are the tasks of extracurricular expansion in this chapter

[165] 正确答案.A

[165] 难易度.易

[165] 选项数.1

[165] A.Please try to enjoy the film "The Devil Wears Prada" in English and special attention goes to the delegating plots in the film

[167] 题型.填空题

[167] 题干.The preparatory work to learn intonation is ()

[167] 难易度.易

[167] 选项数.1

[167] A.Please read some sentences loudly to your friends and ask them to tell you your weakness in your pronunciation and intonation

[168] 题型.判断题

[168] 题干.Correct intonation is essential for fluency in pronunciation

[168] 正确答案.A

[168] 难易度.易

[168] 选项数.2

[168] A.正确

[168] B.错误

[169] 题型.判断题

[169] 题干.The stress of a word determines whether you can read it wel

[169] 正确答案.A

[169] 难易度.易

[169] 选项数.2

[169] A.正确

[169] B.错误

[170] 题型.判断题

[170] 题干.Different stress may express different meanings

[170] 正确答案.A

[170] 难易度.中

[170] 选项数.2

[170] A.正确

[170] B.错误

[171] 题型.单选题

[171] 题干.What does "present" mean as a verb?

[171] 正确答案.C

[171] 难易度.中

[171] 选项数.4

[171] A.出口

[171] B.输出

[171] C.上演

[171] D.礼物

[172] 题型.填空题

[172] 题干.We can train ourselves to speak in ()

[172] 难易度.易

[172] 选项数.1

[172] A.rising tone

[173] 题型.判断题

[173] 题干.The way of linking is to lend the ending consonant of the former word to the latter, and form a new syllable with the vowel of the latter word

[173] 正确答案.A

[173] 难易度.中

[173] 选项数.2

[173] A.正确

[173] B.错误

[174] 题型.填空题

[174] 题干.In American English, when the /t/, /d/ at the end of a word is linked to the next word that begins with a vowel, it changes into a sound similar to ()

[174] 难易度.难

[174] 选项数.1

[174] A./l/

[175] 题型.判断题

[175] 题干.We should read English aloud every day, and pay attention to weak reading, continuous reading, explosion and other phonetic knowledge when reading

[175] 正确答案.A

[175] 难易度.易

[175] 选项数.2

[175] A.正确

[175] B.错误

[176] 题型.填空题

[176] 题干.Please translate "我此行的目的正是想探询与贵公司建立贸易关系的可能性" in English

[176] 难易度.中

[176] 选项数.1

[176] A.The purpose of my coming here is to inquire about possibilities of establishing trade relations with your company

[177] 题型.单选题

[177] 题干."I can assure you of our close cooperation" means
()

[177] 正确答案.A

[177] 难易度.易

[177] 选项数.4

[177] A.我保证通力合作

[177] B.我们很乐意帮忙

[177] C.百闻不如一见

[177] D.这是我们的共同愿望

[178] 题型.填空题

[178] 题干.The preparatory work for Chapter 9 is ()

[178] 难易度.中

[178] 选项数.1

[178] A.Please go to internet to get four companies' song

[179] 题型.判断题

[179] 题干.Motivation is a noun, and when it is used as a verb, it is often called "motivation"

[179] 正确答案.A

[179] 难易度.中

[179] 选项数.2

[179] A.正确

[179] B.错误

[180] 题型.单选题

[180] 题干.The dominant motive has a () effect

[180] 正确答案.C

[180] 难易度.易

[180] 选项数.4

[180] A.cohesive

[180] B.maintain

[180] C.A,B are right

[180] D.separate

[181] 题型.单选题

[181] 题干.Conflicts of motivation include ()

[181] 正确答案.D

[181] 难易度.中

[181] 选项数.4

[181] A.Dual trend conflict

[181] B.avoidance-avoidance conflict

[181] C.Approach avoidance conflict

[181] D.All of the above are true

[182] 题型.判断题

[182] 题干.Motivation refers to the special psychological state and willingness caused by specific needs to meet various needs

[182] 正确答案.A

[182] 难易度.易

[182] 选项数.2

[182] A.正确

[182] B.错误

[183] 题型.判断题

[183] 题干.He internal condition that causes motivation is need, and the external condition that causes motivation is inducement

[183] 正确答案.A

[183] 难易度.易

[183] 选项数.2

[183] A.正确

[183] B.错误

[184] 题型.判断题

[184] 题干.Some companies' mission statements; Customers come first

[184] 正确答案.A

[184] 难易度.易

[184] 选项数.2

[184] A.正确

[184] B.错误

[185] 题型.判断题

[185] 题干.When several motivations of individuals appear at the same time and are basically the same in the ultimate goal, they will unite to promote individual behavior

[185] 正确答案.A

[185] 难易度.中

[185] 选项数.2

[185] A.正确

[185] B.错误

[186] 题型.判断题

[186] 题干.Even if the motive is good, if the method is not right, it will make things worse

[186] 正确答案.A

[186] 难易度.易

[186] 选项数.2

[186] A.正确

[186] B.错误

[187] 题型.判断题

[187] 题干.Motivation is one of the main aspects of individual initiative. It has the function of initiating behavior, promoting individual to produce certain activities, and making individual change from static state to active state

[187] 正确答案.A

[187] 难易度.中

[187] 选项数.2

[187] A.正确

[187] B.错误

[188] 题型.判断题

[188] 题干.Motivation plays an important role in language learning

[188] 正确答案.A

[188] 难易度.中

[188] 选项数.2

[188] A.正确

[188] B.错误

[189] 题型.填空题

[189] 题干.To understand the price of stocks, we must ()

[189] 难易度.中

[189] 选项数.1

[189] A.review the words of investment

[190] 题型.简答题

[190] 题干.What's the difference between trader and broker ?

[190] 正确答案.A

[190] 难易度.难

[190] 选项数.1

[190] A.The merchant's means are negotiation and the object is interest;The means of broker is communication and the object is value

[191] 题型.单选题

[191] 题干.Trader can be divided into ()

[191] 正确答案.D

[191] 难易度.中

[191] 选项数.4

[191] A.stock trader

- [191] B.online trader
 - [191] C.day trader
 - [191] D.All of the above are true
-

- [192] 题型.填空题
 - [192] 题干.What is the hero?
 - [192] 难易度.中
 - [192] 选项数.1
 - [192] A.He's a stockbroker and his life is very busy
-

- [193] 题型.判断题
 - [193] 题干.At the beginning of an offer, we should first look at the price and turnover of call auction, and see whether it is open high or low
 - [193] 正确答案.A
 - [193] 难易度.中
 - [193] 选项数.2
 - [193] A.正确
 - [193] B.错误
-

- [194] 题型.填空题
 - [194] 题干.The size of the transaction volume indicates () , which often has a great impact on the activity of the transaction within a day
 - [194] 难易度.易
 - [194] 选项数.1
 - [194] A.the number of people involved in the transaction
-

- [195] 题型.判断题
- [195] 题干.The total number of hands is also called volume.

Sometimes it's more important than the stock price

[195] 正确答案.A

[195] 难易度.中

[195] 选项数.2

[195] A.正确

[195] B.错误

[197] 题型.判断题

[197] 题干.Through P / E ratio, we can know how much a company's price deviates from its actual value

[197] 正确答案.A

[197] 难易度.中

[197] 选项数.2

[197] A.正确

[197] B.错误

[199] 题型.单选题

[199] 题干.What is the Chinese meaning of profit?

[199] 正确答案.B

[199] 难易度.易

[199] 选项数.4

[199] A.付出

[199] B.收益

[199] C.股票

[199] D.宏观经济

[200] 题型.判断题

[200] 题干.Chinese stocks have been on a roller-coaster ride

lately

[200] 正确答案.A

[200] 难易度.易

[200] 选项数.2

[200] A.正确

[200] B.错误

[201] 题型.填空题

[201] 题干.If you plan on holding a stock for the long term, () says, it doesn't matter what it does along the way

[201] 难易度.中

[201] 选项数.1

[201] A.Buffett

[202] 题型.判断题

[202] 题干.The price of a stock will eventually reflect its true value, which is hopefully higher than what you paid to buy the shares.

[202] 正确答案.A

[202] 难易度.易

[202] 选项数.2

[202] A.正确

[202] B.错误

[203] 题型.判断题

[203] 题干.China's stock market value is higher now, but, the Buffett indicator suggests, perhaps not too high

[203] 正确答案.A

[203] 难易度.易

[203] 选项数.2

[203] A.正确

[203] B.错误

[204] 题型.单选题

[204] 题干.The characteristics of listening materials are ()

[204] 正确答案.D

[204] 难易度.易

[204] 选项数.4

[204] A.Spoken language

[204] B.style

[204] C.pronunciation

[204] D.All of the above are true

[205] 题型.判断题

[205] 题干.Listening test has the characteristics of instantaneous effect, information effect and psychological effect

[205] 正确答案.A

[205] 难易度.中

[205] 选项数.2

[205] A.正确

[205] B.错误

[206] 题型.判断题

[206] 题干.English listening is not only "listening", but also a comprehensive expression of language from pronunciation, vocabulary, idioms to culture, thinking and other comprehensive abilities

[206] 正确答案.A

[206] 难易度.中

[206] 选项数.2

[206] A.正确

[206] B.错误

[207] 题型.单选题

[207] 题干.The skills to improve English listening are ()

[207] 正确答案.D

[207] 难易度.易

[207] 选项数.4

[207] A.Adjust your mood and keep a good attitude

[207] B.Learn to be good at preview and target

[207] C.Understand and understand the views, attitudes and intentions of the interlocutors

[207] D.All of the above are true

[210] 题型.单选题

[210] 题干.Signal words includes ()

[210] 正确答案.D

[210] 难易度.中

[210] 选项数.4

[210] A.First

[210] B.then

[210] C.now

[210] D.All of the above are true

[211] 题型.判断题

[211] 题干.The rhythm of English is characterized by the need for pause

[211] 正确答案.A

[211] 难易度.中

[211] 选项数.2

[211] A.正确

[211] B.错误

[212] 题型.判断题

[212] 题干.When we listen, we should pay attention to the pronunciation and intonation, consciously remember and imitate

[212] 正确答案.A

[212] 难易度.易

[212] 选项数.2

[212] A.正确

[212] B.错误

[213] 题型.填空题

[213] 题干. () is a very important basis for listening practice

[213] 难易度.易

[213] 选项数.1

[213] A.Vocabulary

[214] 题型.判断题

[214] 题干.In normal listening training, we should eliminate distractions, concentrate and relax

[214] 正确答案.A

[214] 难易度.中

[214] 选项数.2

[214] A.正确

[214] B.错误

[215] 题型.判断题

[215] 题干.Follow reading is a very practical skill

[215] 正确答案.A

[215] 难易度.易

[215] 选项数.2

[215] A.正确

[215] B.错误

[216] 题型.判断题

[216] 题干.Listening to English at a special speed can make you hear each word clearly, and then compare it with your own pronunciation, so as to improve your pronunciation level continuously

[216] 正确答案.A

[216] 难易度.中

[216] 选项数.2

[216] A.正确

[216] B.错误

[217] 题型.填空题

[217] 题干.Successful sales can not be separated from ()

[217] 难易度.中

[217] 选项数.1

[217] A.the investment in customer feelings

[218] 题型.简答题

[218] 题干.What are the types of sales

[218] 正确答案.A

[218] 难易度.中

[218] 选项数.1

[218] A.Physical sales, Telemarketing, Internet sales and advertising sales

[219] 题型.判断题

[219] 题干.Try to get the customer to talk when they can't understand their real problems

[219] 正确答案.A

[219] 难易度.易

[219] 选项数.2

[219] A.正确

[219] B.错误

[220] 题型.填空题

[220] 题干.When the customer finishes, we don't need to answer the questions directly, we need to ()

[220] 难易度.中

[220] 选项数.1

[220] A.avoid perceptual

[221] 题型.判断题

[221] 题干.Only those who keep looking for opportunities will seize them in time

[221] 正确答案.A

[221] 难易度.中

[221] 选项数.2

[221] A.正确

[221] B.错误

[222] 题型.简答题

[222] 题干.What are the highlights of the first conversation

[222] 正确答案.A

[222] 难易度.易

[222] 选项数.1

[222] A.It gives the buyers a chance to make a decision right after the sales pitch,while the benefits are still clear in their minds.

[223] 题型.判断题

[223] 题干.Meeting the needs of consumers plays a crucial role in our promotion of products

[223] 正确答案.A

[223] 难易度.易

[223] 选项数.2

[223] A.正确

[223] B.错误

[224] 题型.判断题

[224] 题干.It's more important for a salesman to be good at listening than at arguing

[224] 正确答案.A

[224] 难易度.中

[224] 选项数.2

[224] A.正确

[224] B.错误

[225] 题型.单选题

[225] 题干.When we first met, our strategy was ()

[225] 正确答案.D

- [225] 难度度.中
[225] 选项数.4
[225] A.Enterprise development strategy
[225] B.Brand strategy
[225] C.Target customers
[225] D.All of the above are right
-

- [227] 题型.填空题
[227] 题干.First of all, the attitude of salesmen to ()
[227] 难度度.易
[227] 选项数.1
[227] A.themselves
-

- [228] 题型.判断题
[228] 题干.It is impossible for sales staff to bring bad mood to customers in practical work
[228] 正确答案.A
[228] 难度度.中
[228] 选项数.2
[228] A.正确
[228] B.错误
-

- [229] 题型.填空题
[229] 题干."I get the picture" means ()
[229] 难度度.易
[229] 选项数.1
[229] A.I understand
-

- [230] 题型.单选题
- [230] 题干."I will be in touch" means ()
- [230] 正确答案.A
- [230] 难易度.易
- [230] 选项数.4
- [230] A.Goodbye
- [230] B.OK
- [230] C.I know
- [230] D.We disagree each other
-

- [231] 题型.单选题
- [231] 题干.What is the Chinese meaning of wavelength?
- [231] 正确答案.B
- [231] 难易度.中
- [231] 选项数.4
- [231] A.海浪
- [231] B.波长
- [231] C.招手
- [231] D.心潮
-

- [232] 题型.判断题
- [232] 题干.Besides the charm of language, we should pay more attention to customers' feelings
- [232] 正确答案.A
- [232] 难易度.易
- [232] 选项数.2
- [232] A.正确
- [232] B.错误
-

[233] 题型.判断题

[233] 题干.NLP also plays an important role in the sales process

[233] 正确答案.A

[233] 难易度.中

[233] 选项数.2

[233] A.正确

[233] B.错误

[234] 题型.单选题

[234] 题干.Last time Danny saw the property rise to ()

[234] 正确答案.A

[234] 难易度.易

[234] 选项数.4

[234] A.76000

[234] B.760

[234] C.3600

[234] D.7600

[235] 题型.判断题

[235] 题干.ohn will knock out the worst seller tonight

[235] 正确答案.A

[235] 难易度.中

[235] 选项数.2

[235] A.正确

[235] B.错误

[236] 题型.判断题

[236] 题干.The business in glengale is only for the capable

[236] 正确答案.A

[236] 难度度.中

[236] 选项数.2

[236] A.正确

[236] B.错误

[237] 题型.判断题

[237] 题干.Sally needs John's help

[237] 正确答案.A

[237] 难度度.中

[237] 选项数.2

[237] A.正确

[237] B.错误

[238] 题型.填空题

[238] 题干.In the film () ,Michael Douglas plays the ruthless,tough-talking NewYork financier,Gordon Gekko

[238] 难度度.易

[238] 选项数.1

[238] A.Wall Street

[239] 题型.单选题

[239] 题干.These are some of Michael's most famous sayings from the movie

[239] 正确答案.D

[239] 难度度.易

[239] 选项数.4

[239] A.I love it at forty,it's an insuit at fifty

[239] B.In my book,either you do it right

[239] C.Christmas is over and business is business

[239] D.All of the above are right

[240] 题型.填空题

[240] 题干.If someone says "Lunch? You've got to be kidding.Lunch is for wimps",you should answer ()

[240] 难易度.中

[240] 选项数.1

[240] A.No, I am sorry I can't make lunch today

[241] 题型.判断题

[241] 题干.Call each other's nickname, it will appear more cordial

[241] 正确答案.A

[241] 难易度.中

[241] 选项数.2

[241] A.正确

[241] B.错误

[242] 题型.判断题

[242] 题干.Persistence is one of the rare qualities

[242] 正确答案.A

[242] 难易度.易

[242] 选项数.2

[242] A.正确

[242] B.错误

[243] 题型.判断题

[243] 题干.The boss sometimes needs to be tough with his employees

[243] 正确答案.A

[243] 难易度.中

[243] 选项数.2

[243] A.正确

[243] B.错误

[244] 题型.填空题

[244] 题干.One of the best selling scripts is ()

[244] 难易度.中

[244] 选项数.1

[244] A.humor

[245] 题型.判断题

[245] 题干.What the sales people want is to buy happily and use safely

[245] 正确答案.A

[245] 难易度.易

[245] 选项数.2

[245] A.正确

[245] B.错误

[246] 题型.判断题

[246] 题干.Sales and companies without integrity can't fill in the consequences of lack of integrity no matter what skills and words they use

[246] 正确答案.A

[246] 难易度.中

[246] 选项数.2

[246] A.正确

[246] B.错误

[247] 题型.简答题
[247] 题干.What is happening there
[247] 正确答案.A
[247] 难易度.易
[247] 选项数.1
[247] A.They are bargain

[248] 题型.判断题
[248] 题干.In some shops you have you bargain
[248] 正确答案.A
[248] 难易度.中
[248] 选项数.2
[248] A.正确
[248] B.错误

[249] 题型.判断题
[249] 题干.Bargaining is a means of making personal contact
[249] 正确答案.A
[249] 难易度.中
[249] 选项数.2
[249] A.正确
[249] B.错误

[250] 题型.单选题
[250] 题干.Read the introduction and find a synonym of Bargain ()
[250] 正确答案.A
[250] 难易度.易
[250] 选项数.4
[250] A.Negotiate

- [250] B.System
- [250] C.Factory
- [250] D.Remember

[251] 题型.判断题

[251] 题干."They like to get to the point" means no one wants to beat about the bush

[251] 正确答案.A

[251] 难易度.中

[251] 选项数.2

[251] A.正确

[251] B.错误

[252] 题型.填空题

[252] 题干.To do business,you must make some effort to ()

[252] 难易度.易

[252] 选项数.1

[252] A.understand how they function

[253] 题型.判断题

[253] 题干.If you are in a hurry,or do not consider personal relationships of any value,you are unlikely to secure much interest in what you have come to sell

[253] 正确答案.A

[253] 难易度.易

[253] 选项数.2

[253] A.正确

[253] B.错误

- [254] 题型.单选题
- [254] 题干. () is better at negotiating
- [254] 正确答案.A
- [254] 难易度.中
- [254] 选项数.4
- [254] A.Sally
- [254] B.Bell
- [254] C.Lily
- [254] D.Jashon
-

- [256] 题型.判断题
- [256] 题干."The deadline" means the fixed time
- [256] 正确答案.A
- [256] 难易度.中
- [256] 选项数.2
- [256] A.正确
- [256] B.错误
-

- [257] 题型.判断题
- [257] 题干.Negotiation runs through our daily life
- [257] 正确答案.A
- [257] 难易度.中
- [257] 选项数.2
- [257] A.正确
- [257] B.错误
-

- [258] 题型.判断题
- [258] 题干.They also pay attention to their attitude and tone when negotiating

[258] 正确答案.A

[258] 难易度.中

[258] 选项数.2

[258] A.正确

[258] B.错误

[259] 题型.判断题

[259] 题干.All consultation, negotiation, consultation and
consultation can be regarded as negotiation

[259] 正确答案.A

[259] 难易度.中

[259] 选项数.2

[259] A.正确

[259] B.错误

[260] 题型.判断题

[260] 题干.In our speech, we need to use PPT to demonstrate

[260] 正确答案.A

[260] 难易度.中

[260] 选项数.2

[260] A.正确

[260] B.错误

[261] 题型.填空题

[261] 题干.From the video,the presentation introduce ()

[261] 难易度.中

[261] 选项数.1

[261] A.the stcucture/purpose of your prestation

[262] 题型.判断题

[262] 题干.Tom Peters uses a number of rhetorical device in his presentations

[262] 正确答案.A

[262] 难易度.中

[262] 选项数.2

[262] A.正确

[262] B.错误

[263] 题型.判断题

[263] 题干.Rhetoric is the ancient art of persuasive speaking

[263] 正确答案.A

[263] 难易度.易

[263] 选项数.2

[263] A.正确

[263] B.错误

[264] 题型.单选题

[264] 题干. () can be used to embody the idea of design

[264] 正确答案.A

[264] 难易度.难

[264] 选项数.4

[264] A.concept

[264] B.occur

[264] C.consider

[264] D.commission

[265] 题型.单选题

[265] 题干."Indicate" means ()

[265] 正确答案.A

[265] 难度度.易

[265] 选项数.4

[265] A.表明

[265] B.继续

[265] C.进步

[265] D.词典

[266] 题型.判断题

[266] 题干."Background" means:"背景资料"

[266] 正确答案.A

[266] 难度度.易

[266] 选项数.2

[266] A.正确

[266] B.错误

[267] 题型.判断题

[267] 题干.The "占领市场" is translated into English is capture the market

[267] 正确答案.A

[267] 难度度.易

[267] 选项数.2

[267] A.正确

[267] B.错误

[268] 题型.判断题

[268] 题干.Different countries have different cultures

[268] 正确答案.A

[268] 难度度.中

[268] 选项数.2

[268] A.正确

[268] B.错误

[269] 题型.判断题

[269] 题干.Ancient civilization, originated in the river basin, belongs to agricultural civilization

[269] 正确答案.A

[269] 难易度.中

[269] 选项数.2

[269] A.正确

[269] B.错误

[270] 题型.单选题

[270] 题干.There are differences in diet between Chinese and Western cultures ()

[270] 正确答案.D

[270] 难易度.难

[270] 选项数.4

[270] A.Dietary pattern

[270] B.Dietary concept

[270] C.Eating habits

[270] D.All of the above are right

[271] 题型.填空题

[271] 题干.The video is about ()

[271] 难易度.中

[271] 选项数.1

[271] A.Culture differences

[273] 题型.判断题

[273] 题干.We need not try to memorize the material we learnt as a rigid of rules

[273] 正确答案.A

[273] 难易度.中

[273] 选项数.2

[273] A.正确

[273] B.错误

[274] 题型.填空题

[274] 题干.And actually no good or bad thing and what we have to do is to () the other's and which make us flexible and open to change

[274] 难易度.易

[274] 选项数.1

[274] A.respect

[275] 题型.判断题

[275] 题干.Westerners pay attention to thinking, reason, analysis, demonstration and analysis of the whole

[275] 正确答案.A

[275] 难易度.中

[275] 选项数.2

[275] A.正确

[275] B.错误

[276] 题型.单选题

[276] 题干.The differences between Chinese and Western cultures include ()

[276] 正确答案.D

- [276] 难易度.难
[276] 选项数.4
[276] A.Thinking mode
[276] B.value orientation
[276] C.Ethics and morality
[276] D.All of the above are right
-

- [277] 题型.判断题
[277] 题干.The development of rule of law in western countries is closely related to human rights and values
[277] 正确答案.A
[277] 难易度.中
[277] 选项数.2
[277] A.正确
[277] B.错误
-

- [278] 题型.判断题
[278] 题干.Because of the influence of the traditional thought of justice and interest, Chinese people attach importance to justice rather than interest, and attach importance to emotion rather than law
[278] 正确答案.A
[278] 难易度.中
[278] 选项数.2
[278] A.正确
[278] B.错误
-

- [279] 题型.判断题
[279] 题干.In China, a round table is used for the banquet, which creates an atmosphere of unity, politeness and common

interest

[279] 正确答案.A

[279] 难易度.易

[279] 选项数.2

[279] A.正确

[279] B.错误

[280] 题型.判断题

[280] 题干.So, at the end of the day, the difference between the West and China is still between sensibility and rationality

[280] 正确答案.A

[280] 难易度.中

[280] 选项数.2

[280] A.正确

[280] B.错误

[281] 题型.简答题

[281] 题干."What to learn in Management Communication" means ()

[281] 正确答案.A

[281] 难易度.易

[281] 选项数.1

[281] A.怎样学习管理沟通

[282] 题型.判断题

[282] 题干.Everybody knows,communication is very important

[282] 正确答案.A

[282] 难易度.中

[282] 选项数.2

[282] A.正确

[282] B.错误

[283] 题型.填空题

[283] 题干.What is the essence of management ()

[283] 难易度.难

[283] 选项数.1

[283] A.all about the effective use of language

[284] 题型.判断题

[284] 题干.The process of managing is the process of communicating

[284] 正确答案.A

[284] 难易度.易

[284] 选项数.2

[284] A.正确

[284] B.错误

[285] 题型.单选题

[285] 题干.Communication strategy always involves () basic considerations

[285] 正确答案.C

[285] 难易度.易

[285] 选项数.4

[285] A.three

[285] B.four

[285] C.five

[285] D.six

[286] 题型.填空题

[286] 题干.As you formulate communication strategy ,you should also consider ()

[286] 难易度.易

[286] 选项数.1

[286] A.Your communication objectives

[287] 题型.判断题

[287] 题干.Defining your objectives will make you more efficient and effective as a communicator

[287] 正确答案.A

[287] 难易度.中

[287] 选项数.2

[287] A.正确

[287] B.错误

[288] 题型.简答题

[288] 题干.What is the business meeting?

[288] 正确答案.A

[288] 难易度.易

[288] 选项数.1

[288] A.A business meeting is a gathering in which a purposeful exchange or transaction occurs among two or more people with a common interest,purpose or problem

[289] 题型.判断题

[289] 题干.Many,in fact,a business meeting is not only productive but actually fun

[289] 正确答案.A

[289] 难易度.易

[289] 选项数.2

[289] A.正确

[289] B.错误

[290] 题型.填空题

[290] 题干.Five situations to describe as "meetings" ()

[290] 难易度.中

[290] 选项数.1

[290] A.a progress review,a brainstorming,an appraisal,a chat or a briefing

[292] 题型.判断题

[292] 题干."Let's get down to business" is to signal the start

[292] 正确答案.A

[292] 难易度.中

[292] 选项数.2

[292] A.正确

[292] B.错误

[293] 题型.判断题

[293] 题干."What do you mean by that?" is to ask for clarification

[293] 正确答案.A

[293] 难易度.易

[293] 选项数.2

[293] A.正确

[293] B.错误

[294] 题型.单选题

[294] 题干.If you want to ask for opinion, you can say ()

[294] 正确答案.D

[294] 难易度.易

[294] 选项数.4

[294] A.What's your view?

[294] B.What are your thoughts?

[294] C.What do you think?

[294] D.All of the above are right

[295] 题型.判断题

[295] 题干.The job interviews is the most critical part of the job search process

[295] 正确答案.A

[295] 难易度.易

[295] 选项数.2

[295] A.正确

[295] B.错误

[296] 题型.填空题

[296] 题干.What do you think about job interviews

[296] 难易度.中

[296] 选项数.1

[296] A.It is to impress the employer with your appearance ,personality and qualification

[297] 题型.单选题

[297] 题干.When interviewing, the questions that interviewers often ask are ()

[297] 正确答案.D

- [297] 难度度.中
[297] 选项数.4
[297] A.Tell me something about yourself
[297] B.What are your strengths and weakness
[297] C.What makes you apply for this job
[297] D.All of the above are right
-

- [298] 题型.判断题
[298] 题干.Your attitude can help you show your kindness
[298] 正确答案.A
[298] 难度度.中
[298] 选项数.2
[298] A.正确
[298] B.错误
-

- [300] 题型.判断题
[300] 题干."Don't talk about feelings" can creat You-Attitude
[300] 正确答案.A
[300] 难度度.易
[300] 选项数.2
[300] A.正确
[300] B.错误
-